

Longoria

G R A N D T A S T E V I N O R D E R

N O V E M B E R 2 0 1 8

A NOTE FROM RICK

WE'RE EXCEPTIONALLY EXCITED THIS YEAR to release the final four wines from the outstanding 2016 harvest to our GTO Wine Club members.

In the Pinot Noir category we are releasing the 2016 Sanford & Benedict Vineyard, which earned 93 points from Antonio Galloni's *Vinous*, and 94 points from the *Purely Domestic Wine Report*. From our estate vineyard, Fe Ciega, we are releasing the 2016 Block M bottling. This is the first vintage since 2012, which I feel possesses a quality comparable to the level of the previous Block M releases. It is one of the most powerful Pinot Noirs I've ever produced, with the unique quality of being rich in flavor and texture, yet possessing great structure from strong tannins and acidity.



As Antonio Galloni wrote “ Readers should plan on giving this muscular, brooding Pinot at least another year or two in bottle.” I would personally add several more years to his assessment.

For our fans of Cabernet Franc and Evidence, we are pleased to release the 2016 vintage of both of these wines. Both wines show the intensity of flavor and structure that characterize the 2016 vintage, which I feel has produced some of the finest wines in the history of our winery. Both of these wines are produced in extremely small volumes, 42 cases and 59 cases respectively.

As of this writing we are still in the midst of harvest. The weather has been exceptionally mild, which has extended the harvest most likely into November. The mild weather bodes very well for wines of great flavor maturity and exceptional balance of alcohol and acidity.

Diana and I, together with our staff, want to wish you and your family the very best for the Holidays. We thank you for your loyal patronage and look forward to sharing new vintages with you in the coming year.

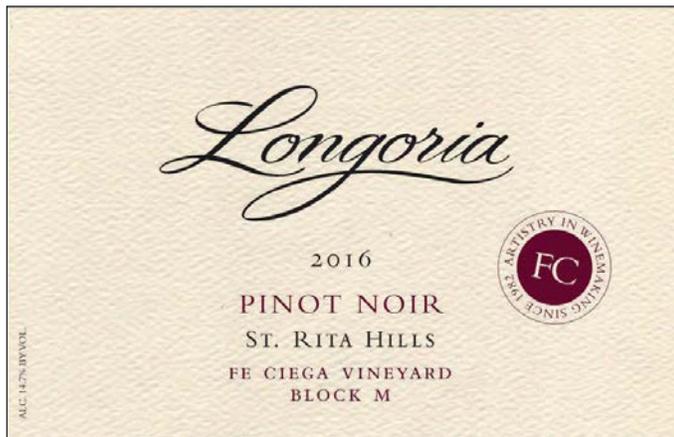
Cheers,

A handwritten signature in black ink that reads "Rick Longoria". The signature is fluid and cursive, with a long, sweeping underline that extends to the right.

— Rick Longoria, Winemaker

These are the GTO releases for November. The wines included in your shipment vary according to your Wine Club selection. The cost for each shipment includes the price of the wine, less your Wine Club discount, plus packaging, shipping and appropriate sales tax, when applicable.

RICK'S WINEMAKER NOTES



2016 PINOT NOIR

Sta. Rita Hills - **Fe Ciega Vineyard, Block M**

IN 2008, I PLANTED A STEEP HILLSIDE SECTION OF OUR estate vineyard (M Block) to the Mt. Eden clone of Pinot Noir using cuttings from the original block at Sanford & Benedict. I chose this clone because of the outstanding wines I've made from Sanford & Benedict and Mt. Carmel vineyards in the 1980s and 1990s. I only bottle this single clone selection when I feel the quality is of the highest level we can achieve. I feel 2016 is one of the best vintages for Pinot Noir in recent years.

The grapes were 100% destemmed and crushed into two small open top fermenters. After a three-day cold soak, the must was inoculated with yeast and fermented for nine days. The wine was pressed off, settled and transferred to French oak barrels to begin aging. Approximately 10% of the wine was aged in new barrels with the balance in two-year old barrels. After 15 months of aging the wine was filtered and bottled in January 2018.

The wine has a dark ruby color with compelling aromas of ripe black cherries, damp earth and notes of exotic Asian spices. On the palate the wine is richly flavored, and the dense, expansive texture leads to smooth, well-integrated tannins on the finish.

This wine will pair well with richly flavored dishes such as a rabbit and sausage cassoulet, beef Bourguignon and osso buco. I recommend decanting the wine 30-45 minutes before serving.

COMPOSITION: 100% Pinot Noir, Mt. Eden Clone

VINEYARD SOURCE: Fe Ciega Vineyard, Block M

PRODUCTION: 49 cases

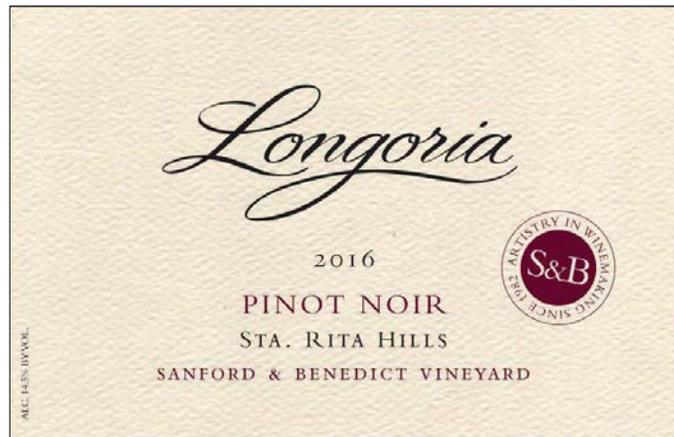
ALCOHOL BY VOLUME: 14.7%

pH: 3.70

TITRATABLE ACIDITY: 0.59 g/100 ml.

CELLARING POTENTIAL: Six to nine years

BOTTLE PRICE: \$75.00



2016 PINOT NOIR

Sta. Rita Hills - **Sanford & Benedict Vineyard**

I'VE HAD THE PRIVILEGE OF MAKING WINE FROM THE FAMED Sanford & Benedict Vineyard since 1985. The exceptional wines I have been able to produce from this iconic vineyard continue to inspire me.

The 2016 growing season and harvest returned to a slightly more normal weather pattern and temperatures, which allowed the grapes to ripen at a more gradual pace. This offered me the opportunity to harvest the grapes at our target level of maturity.

The grapes were 100% destemmed and crushed into a small open-top fermenter. After cold soaking and fermentation, the wine was pressed off, settled in a tank and then racked to French oak barrels, approximately 18% of which were new. After 15 months of barrel aging, the wine was fined, filtered and bottled in January 2018.

The wine has a medium dark ruby color. The aromas have a floral character combined with fresh ripe cherries and raspberries. On the palate the wine has a rich, expansive texture with flavors of fresh berries. The acidity is slightly higher in this wine than our other Pinots, giving the wine a persistent and long crisp finish.

This wine will pair well with a variety of dishes including salmon, veal and pork entrees, as well as gnocchi in a parmesan cream sauce. I recommend decanting this wine for 30 minutes prior to serving.

COMPOSITION: 100% Pinot Noir, Dijon 777 Clone

VINEYARD SOURCE: Sanford & Benedict

PRODUCTION: 100 cases

ALCOHOL BY VOLUME: 14.5%

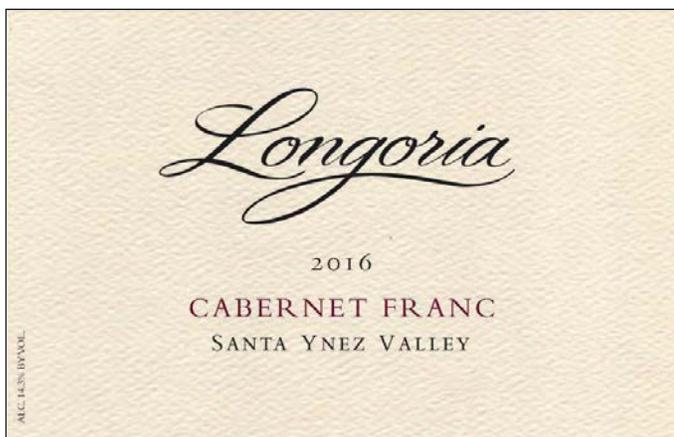
pH: 3.51

TITRATABLE ACIDITY: 0.63 g/100 ml.

CELLARING POTENTIAL: Six to eight years

BOTTLE PRICE: \$50.00

RICK'S WINEMAKER NOTES, CONTINUED



2016 CABERNET FRANC

Santa Ynez Valley

SINCE BOTTLING ONE OF THE FIRST VARIETAL-LABELED Cabernet Francs in 1990, I've been an advocate for locally grown Cabernet Franc grapes. It has always been the driving force behind our Blues Cuvée and Evidence blends, but my fondness for this varietal inspired me to create a limited bottling that's almost 100% Cabernet Franc.

The fruit was harvested at Camp 4 Vineyard on October 4th and at Buttonwood Vineyard on October 7th. The grapes were 100% destemmed and crushed into open top fermenters where they remained for a four-day cold soak. The must was then inoculated with a commercial yeast strain and after an 11-day fermentation, the wines were pressed off, settled and racked to French oak barrels, of which 35% were new. The wine aged for 21 months before it was blended, fined, filtered and bottled in July 2018.

The wine has a medium dark ruby color. The aromas are an intriguing mix of green olives, thyme, cedar and ripe figs. On the palate the wine is expansive with rich flavors of ripe cherries and bittersweet chocolate accented with a hint of oak toast in the finish. The tannins are very smooth and the acidity is well balanced.

Pair this wine with herb crusted leg of lamb with olive tapenade along with various preparations of duck and pork.

COMPOSITION:

Cabernet Franc – Camp 4 Vineyard (70%)
Buttonwood Vineyard (26%)

Cabernet Sauvignon – Happy Canyon Vineyard (4%)

PRODUCTION: 42 cases

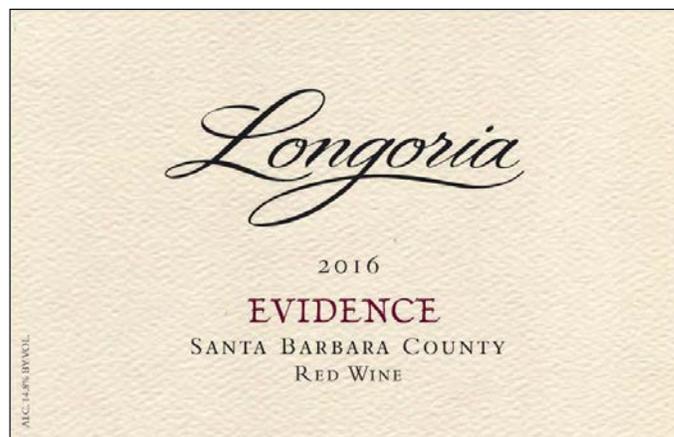
ALCOHOL BY VOLUME: 14.3%

pH: 3.75

TITRATABLE ACIDITY: 0.55 g/100 ml.

CELLARING POTENTIAL: Five to seven years

BOTTLE PRICE: \$48.00



2016 EVIDENCE

Santa Barbara County - **Red Wine**

SINCE 1979, I'VE BEEN PRODUCING BORDEAUX-STYLE WINES with locally grown grapes. Nearly 40 years after that first bottling, those exceptional wines still inspire me to seek out Santa Barbara County's best vineyard sites for my proprietary blend, Evidence.

The grapes were 100% destemmed and crushed into open top fermenters. After four days of cold soaking, the musts were inoculated with specialized yeast cultures. Fermentation lasted between 11 and 14 days. The wines were pressed off, settled and then racked to French oak barrels for aging, of which 40% were new. After 21 months of barrel aging the individual lots were blended, lightly fined, filtered and bottled in July 2018.

The wine's color is a medium dark ruby. Complex aromas of leather, cedar, cola and cocoa powder fill the glass and are confirmed on the palate. This well-structured, full bodied Bordeaux-style wine has silky smooth tannins and enough acidity to provide a long and persistent finish. I recommend decanting this wine for 45-60 minutes before serving. This is one of the best vintages of Evidence we've ever produced.

Pair this elegant wine with a high-quality aged Cheddar, steak frites, lamb chops and other grilled meats.

COMPOSITION:

Merlot – Alisos Vineyard (43%)

Cabernet Franc – Camp 4 Vineyard (28%)

Buttonwood Vineyard (4%)

Cabernet Sauvignon – Happy Canyon Vineyard (25%)

PRODUCTION: 59 cases

ALCOHOL BY VOLUME: 14.8%

pH: 3.74

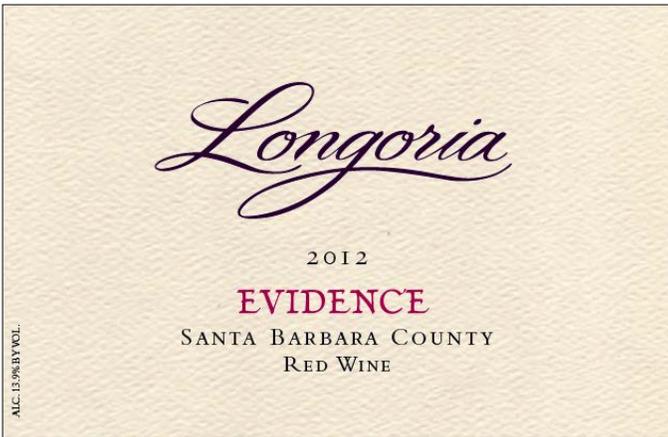
TITRATABLE ACIDITY: 0.61 g/100 ml.

CELLARING POTENTIAL: Additional three to five years

BOTTLE PRICE: \$70.00

WINEMAKER NOTES, CONTINUED

NOW AVAILABLE FOR PURCHASE



LIBRARY RELEASE: 2012 EVIDENCE

Santa Barbara County - **Red Wine**

I always look forward to releasing our library wines, in particular Evidence, our Bordeaux inspired red wine blend. It has been my belief and pursuit for nearly 40 years that our wine region is capable of producing world class wines from the classic Bordeaux grape varietals, and each year we offer this wine as Evidence.

The 2012 Evidence still displays the dark ruby color with just the slightest hint of browning in the edges. The aroma is a seductive mix of cedar, spices and boysenberry pie. On the palate the wine is smooth with flavors of black olives, ripe cherries and plums. The tannins have softened somewhat, but are still strong, and together with the relatively high natural acidity, provides a very long finish.

Pair this wine with fine cuts of beef, braised short ribs and other flavorful meats.

COMPOSITION:

Cabernet Sauvignon – Grassini Vineyard (37%)

Merlot – Alisos Vineyard (28%)

Cabernet Franc – Alisos Vineyard (25%)

Malbec – Rancho Sisquoc Vineyard (10%)

ORIGINAL PRODUCTION: 79 cases

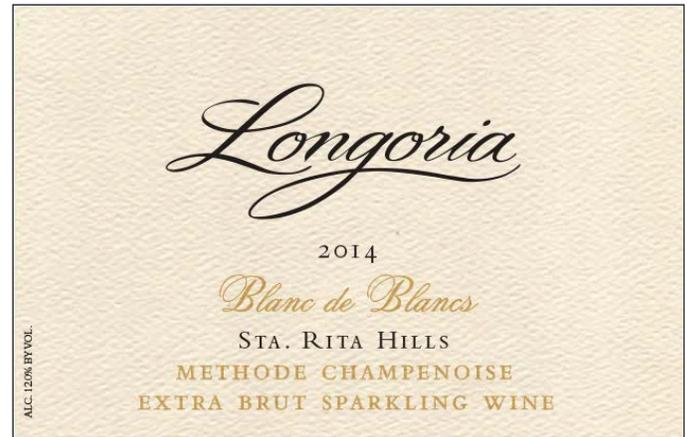
ALCOHOL BY VOLUME: 13.9%

pH: 3.46

TITRATABLE ACIDITY: 0.65 g/100 ml.

CELLARING POTENTIAL: Additional three to five years

BOTTLE PRICE: \$80.00



2016 BLANC DE BLANCS

Santa Rita Hills - **Extra Brut Sparkling Wine**

When our son James announced his engagement to our then tasting room manager Katie, I knew this was the perfect occasion to try my hand again at making sparkling wine. Nearly four years after its conception, our first sparkling wine is ready to make its debut.

This sparkling wine is produced from 100% Chardonnay grapes from Kessler-Haak Vineyard in the Sta. Rita Hills appellation. The wine was bottled in May 2015, and aged “en tirage” for 38 months; 20 months longer than most California producers. I decided to release the wine without any dosage, or added sugar, and the extended bottle aging gave the yeast time to build texture and flavor in lieu of added sugar.

The wine has a pale gold color with relatively small bubbles. The aromas call to mind Fuji apples, freshly ground cinnamon and baking bread. On the palate, the wine is medium bodied with satisfying flavors of apples and yeast. After airing in the glass, the bubbles dissipate slowly, bringing forth a creamy texture and enhanced fruit flavors. This bone-dry wine rewards the drinker with a long, persistent finish. We are very proud of our small lot, hand-crafted sparkling wine, and it is sure to grace the table at our family's celebrations. We hope you'll make it a part of yours, too.

Serve well-chilled and enjoy with any classic pairing such as smoked salmon, caviar, fresh oysters, and crab croquettes.

COMPOSITION: 100% Chardonnay

VINEYARD SOURCE: Kessler-Haak

PRODUCTION: 442 bottles

ALCOHOL BY VOLUME: 12.5%

pH: 3.22

TITRATABLE ACIDITY: 0.73 g/100 ml.

CELLARING POTENTIAL: Three to five years

BOTTLE PRICE: \$65.00

UPCOMING EVENTS

VINO DE SUEÑOS

Saturday, November 10th, 2018, 3 to 6 p.m.

Santa Ynez Valley Marriott Hotel Ballroom

555 McMurray Road, Buellton, CA 93427

Help support local vineyard, ranch and farm workers at this fun annual event showcasing a unique collection of wines paired with beautiful art labels courtesy of local winemakers and artists. Rick Longoria is a founding member of this program, now in its 11th year. Meet the winemakers and artists, nosh on gourmet appetizers, listen to live music and purchase wine in support of the workers who make our robust local food and wine culture possible. For information and tickets: www.vinodesuenos.com/the-event

GTO WINE CLUB TASTING

Sunday, November 11th, 2018

Starts promptly at 1:00 p.m.

Longoria Winery Tasting Room

415 E. Chestnut, Lompoc, CA 93436

Rick will be pouring and leading you through each wine in the November GTO shipment. This exclusive tasting event will be held in our private Wine Club Room with an assortment of artisan cheeses. **(Must RSVP by November 6th.)**

HOLIDAY OPEN HOUSE

Sunday, December 9th, 2018, 12:30 to 4:30 p.m.

Longoria Winery Tasting Room

415 E. Chestnut, Lompoc, CA 93436

Grab some holiday spirit at our annual Holiday Open House! As the Lompoc Valley Master Chorale carols by the fireside, you can enjoy a wine tasting or glass of wine and sample our complimentary hot cider, coffee and cookies. Our staff can help you choose just the right gift of wine to take home or ship to friends and family.

Reorder any of the wines in your shipment within 30 days and get an extra 5% discount. Since these wines are available only to GTO members for 30 days you must place your order by email or phone. After 30 days these wines will be available to the main Club at the regular price.

Our Tasting Rooms will be closed for the following holidays:

Thanksgiving: Thursday, November 22th

Christmas Eve: Monday, December 24th

Christmas Day: Tuesday, December 25th

New Year's Day: Tuesday, January 1st

We will close at 3 pm on New Year's Eve, Monday, December 31st

Order online today at
www.longoriawine.com,
email **info@longoriawine.com,**
fax **805-736-9711,**
or phone **866-RLWINES**
to purchase Longoria wines.

LONGORIA CURRENT AND NEW RELEASES

NEW RELEASES IN THIS SHIPMENT	BOTTLE PRICE	15% DISCOUNT	20% DISCOUNT
2016 Pinot Noir, Fe Ciega Block M	\$75.00	\$63.75	\$60.00
2016 Pinot Noir, Sanford & Benedict Vineyard	\$50.00	\$42.50	\$40.00
2016 Cabernet Franc, Santa Ynez Valley	\$48.00	\$40.80	\$38.40
2016 Evidence, Bordeaux-Style Blend	\$70.00	\$59.50	\$56.00
LIBRARY RELEASE IN THIS SHIPMENT	BOTTLE PRICE	15% DISCOUNT	20% DISCOUNT
2012 Evidence, Bordeaux-Style Blend	\$80.00	\$68.00	\$64.00
OTHER NEW RELEASE	BOTTLE PRICE	15% DISCOUNT	20% DISCOUNT
2014 Blanc de Blancs Extra Brut Sparkling	\$65.00	\$55.25	\$52.00
CURRENT RELEASES	BOTTLE PRICE	15% DISCOUNT	20% DISCOUNT
2017 Albariño, Clover Creek Vineyard	\$25.00	\$21.25	\$20.00
2017 Pinot Grigio, Santa Ynez Valley	\$22.00	\$18.70	\$17.60
2014 Chardonnay, Cuvée Diana	\$45.00	\$38.25	\$36.00
2015 Chardonnay, Cuvée Diana	\$45.00	\$38.25	\$36.00
2016 Chardonnay, Cuvée Diana	\$45.00	\$38.25	\$36.00
2014 Chardonnay, Rita's Crown Vineyard	\$50.00	\$42.50	\$40.00
2014 Chardonnay, Fe Ciega Vineyard	\$50.00	\$42.50	\$40.00
2015 Chardonnay, Fe Ciega Vineyard	\$50.00	\$42.50	\$40.00
2016 Pinot Noir, Lovely Rita	\$35.00	\$29.75	\$28.00
2014 Pinot Noir, Bien Nacido Vineyard Block N	\$50.00	\$42.50	\$40.00
2015 Pinot Noir, Bien Nacido Vineyard Block N	\$50.00	\$42.50	\$40.00
2016 Pinot Noir, Bien Nacido Vineyard Block N	\$50.00	\$42.50	\$40.00
2014 Pinot Noir, La Encantada Vineyard	\$50.00	\$42.50	\$40.00
2015 Pinot Noir, La Encantada Vineyard	\$50.00	\$42.50	\$40.00
2016 Pinot Noir, La Encantada Vineyard	\$50.00	\$42.50	\$40.00
2014 Pinot Noir, Sanford & Benedict Vineyard	\$50.00	\$42.50	\$40.00
2015 Pinot Noir, Sanford & Benedict Vineyard	\$50.00	\$42.50	\$40.00
2014 Pinot Noir, Fe Ciega Vineyard	\$55.00	\$46.75	\$44.00
2015 Pinot Noir, Fe Ciega Vineyard	\$55.00	\$46.75	\$44.00
2016 Pinot Noir, Fe Ciega Vineyard	\$55.00	\$46.75	\$44.00
2014 Grenache, Santa Ynez Valley	\$30.00	\$25.50	\$24.00
Grenache, Santa Ynez Valley	\$30.00	\$25.50	\$24.00
2016 Grenache, Santa Barbara County	\$30.00	\$25.50	\$24.00
2013 Syrah Reserva, Alisos Vineyard	\$45.00	\$38.25	\$36.00
2014 Syrah, Santa Barbara County	\$35.00	\$29.75	\$28.00
2015 Syrah, Santa Barbara County	\$35.00	\$29.75	\$28.00
2015 Tempranillo, Santa Ynez Valley	\$36.00	\$30.60	\$28.80
2016 Tempranillo, Santa Ynez Valley	\$36.00	\$30.60	\$28.80
2014 Cabernet Franc, Santa Barbara County	\$48.00	\$40.80	\$38.40
2014 Blues Cuvée, Santa Barbara County	\$30.00	\$25.50	\$24.00
2015 Blues Cuvée, Santa Barbara County	\$30.00	\$25.50	\$24.00
2016 Blues Cuvée, Santa Barbara County	\$30.00	\$25.50	\$24.00
2014 Evidence, Bordeaux-Style Blend	\$45.00	\$38.25	\$36.00
2012 Syrah, <i>Vino Dulce</i> , Port-Style Wine (375ml)	\$23.00	\$19.55	\$18.40