

Longoria

G R A N D T A S T E V I N O R D E R

N O V E M B E R 2 0 1 6

A NOTE FROM RICK



OUR FINAL GTO CLUB SHIPMENT FOR THIS YEAR includes some of the most exciting and limited wines we release all year, beginning with two library selections: our 2008 Pinot Noir, Fe Ciega Vineyard, and 2010 Evidence. It would be fun and instructive to taste this older Evidence alongside the latest 2014 vintage.

Just in time for your holiday meals, we've included the 2014 Chardonnay from Rita's Crown Vineyard, which has earned much acclaim, including 92 points from Robert Parker's Wine Advocate and 93 points from Wine Enthusiast. Finally, we add a bottle of the 2014 Cabernet Franc, produced from the same two vineyards that produced the highly successful 2013 vintage. Just 49 cases were made of this wine.

As always, GTO Club members are given exclusive ordering privileges on any of these wines during the month of November, after which any remaining inventories will be made available to other club members and the public.

Unlike the last two years, we still have freshly crushed grapes and plenty of fermentations happening as I write this newsletter. I'm happy to report that the crop yields are much better than last year and the quality is outstanding.

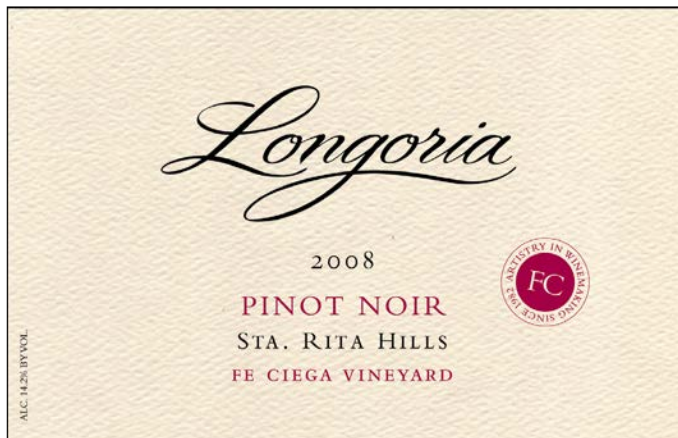
Diana and I, and our staff, want to extend our best wishes to you and your family for the Holidays. May they be filled with blessings of the season with family and friends.

Cheers,

— Rick Longoria, Winemaker

These are the GTO releases for November. The wines included in your shipment vary according to your Wine Club selection. The cost for each shipment includes the price of the wine, less your Wine Club discount, plus packaging, shipping and appropriate sales tax, when applicable.

RICK'S WINEMAKER NOTES



2008 PINOT NOIR

Sta. Rita Hills - **Fe Ciega Vineyard**

LIBRARY RELEASE

IT'S ALWAYS A PLEASURE to release a wine from our Wine Library, especially our estate Pinot Noir.

When it was released in 2010, I estimated this wine would cellar nicely for three to five years. We are now one year past that estimate, and the wine is in no way past its prime; rather, it is absolutely at its peak of development. The color has gotten a bit lighter, which is normal. The aromas are a pleasing array of dried plums, Asian spices and sandalwood. On the palate the wine is soft, with a smooth and rich glycerol-like feel on the palate. All of the components, the flavors, tannins, oak and acidity, have melded perfectly into a beautifully harmonious wine.

Enjoy this wine on a special occasion during this holiday season.

Suggested food pairings are a cheese plate, herb roasted turkey, ham or duck.

COMPOSITION: 100% Pinot Noir

VINEYARD SOURCE: Fe Ciega

ORIGINAL PRODUCTION: 616 cases

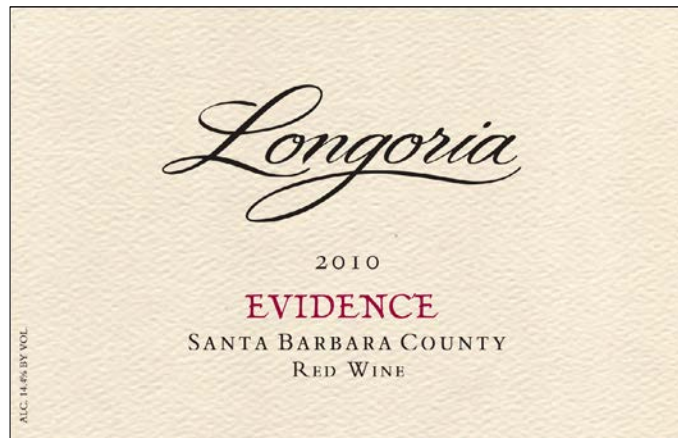
ALCOHOL BY VOLUME: 14.2%

pH: 3.61

TITRATABLE ACIDITY: 0.55 g/100 ml.

CURRENT CELLARING POTENTIAL: Six to nine months

BOTTLE PRICE: \$75.00



2010 EVIDENCE

Santa Barbara County - **Red Wine**

LIBRARY RELEASE

IT IS ALWAYS REWARDING to release an older vintage of the Evidence, as it gives us an opportunity to see how the wine has developed and what its future cellaring potential is.

The wine has a beautiful dark ruby color and shows no sign of the orange tinted edges that develop with age. The nose is still fruit based with aromas of black cherries, currants and a hint of licorice. On the palate the wine is rich, with moderate tannins and expansive flavors of candied cherries, with hints of green olives and herbs. The tannins and acidity give the wine a persistent and strong finish. When this wine was released in 2012, I initially estimated a cellaring potential of five to seven years. Tasting the wine now, that estimate may have been a little conservative. Although the wine is very enjoyable now, it could be cellared another four to six years, if enjoying a wine at its absolute peak of maturity is desired.

Enjoy this wine with lamb shanks braised in red wine with mushrooms and with other hearty meat-based dishes.

COMPOSITION:

Cabernet Sauvignon – Grassini Vineyard (39%)

Cabernet Franc – Alisos Vineyard (36%)

Merlot – Alisos Vineyard (20%)

Malbec - Rancho Sisquoc Vineyard (5%)

ORIGINAL PRODUCTION: 68 cases

ALCOHOL BY VOLUME: 14.4%

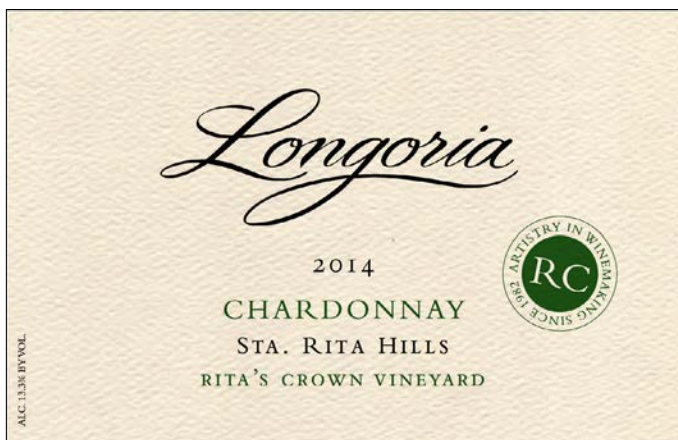
pH: 3.53

TITRATABLE ACIDITY: 0.63 g/100 ml.

CURRENT CELLARING POTENTIAL: Four to six years

BOTTLE PRICE: \$60.00

RICK'S WINEMAKER NOTES, CONTINUED



2014 CHARDONNAY

Sta. Rita Hills - **RITA'S CROWN VINEYARD**

Rita's Crown Vineyard has quickly gained acclaim for the outstanding Chardonnay produced from its fruit. I source my grapes from a 1.5 acre block planted to the Dijon clone 96. The site is situated on a steep south-facing slope containing rocky clay loam soil.

The growing season in 2014 was one of the warmest on record in our area. Because of this site's south-facing exposure and thinner soils, the Chardonnay grapes ripened nearly four weeks earlier than the year before. The grapes were harvested on August 8th, with a sugar content of 22.4 Brix.

The grapes were whole cluster pressed and the juice settled for 24 hours before being racked to French oak barrels for fermentation. After a 23-day fermentation, the barrels were consolidated and began an 11 month aging period. The lees at the bottom of the barrels were stirred every two weeks for the first three months to promote a richer mouth feel. Just 20% of the wine aged in new French oak barrels and it did not undergo malolactic fermentation. The wine was bottled in August 2015.

The wine has a medium straw gold color. The aromas are an intriguing blend of caramel, butterscotch, and Key Lime pie. On the palate, the wine is medium bodied with expansive flavors of caramel apples and ends with a crisp, refreshing finish.

This elegant, crisp Chardonnay will pair well with a wide variety of food including fish, shellfish and dishes such as clam linguini.

COMPOSITION: 100% Chardonnay

VINEYARD SOURCE: Rita's Crown

PRODUCTION: 46 cases

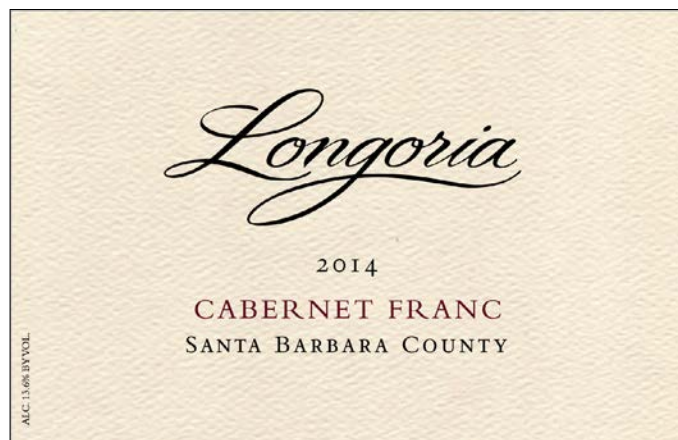
ALCOHOL BY VOLUME: 13.3%

PH: 3.27

TITRATABLE ACIDITY: 0.74 g/100 ml.

CELLARING POTENTIAL: Three to four years

BOTTLE PRICE: \$50.00



2014 CABERNET FRANC

Santa Barbara County

My devotion to locally-grown Cabernet Franc started many years ago with my first vintage in 1990. My quest to discover and work with the best sites for this noble grape continues. Following the success of the 2013 Cabernet Franc, I blended another very limited bottling using the same two vineyard sources.

The 2014 harvest was characterized by warmer than normal weather which resulted in a very early start to harvest. The Cabernet Franc grapes from Alisos Vineyard and Camp 4 Vineyard were harvested on September 19th and 26th, with an average 24.0 Brix sugar content. The grapes were 100% destemmed and crushed into open top fermenters. After a three-day cold soak, the musts were inoculated, commencing a nine-day fermentation. The wines were pressed off, settled and racked to French oak barrels, of which 30% were new. After aging for 21 months, the wines were blended, fined, filtered and bottled in July 2016.

The wine has a medium dark ruby color. The aroma is an enticing mix of chocolate, raspberry and herbal notes. On the palate, the wine is medium bodied with flavors similar to the aroma. The silky tannins and balanced acidity gives the wine a long, persistent finish.

Pair this wine with Bolognese pizza or ravioli, as well as other dishes with lamb and pork.

COMPOSITION: 100% Cabernet Franc

VINEYARD SOURCES: Alisos (50%), Camp 4 (50%)

PRODUCTION: 49 cases

ALCOHOL BY VOLUME: 13.6%

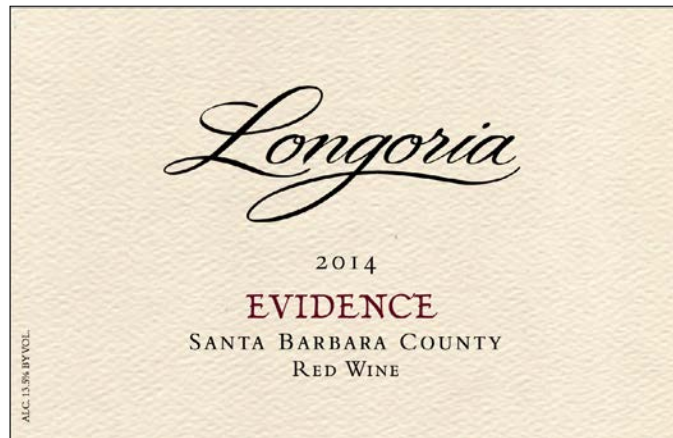
pH: 3.74

TITRATABLE ACIDITY: 0.60 g/100 ml.

CELLARING POTENTIAL: Four to six years

BOTTLE PRICE: \$48.00

RICK'S WINEMAKER NOTES, CONTINUED



2014 EVIDENCE

Santa Barbara County - **Red Wine**

While I am more known as a producer of Burgundian varietals, I have a longer history of working with Bordeaux varietals. I enjoy the challenge of producing a Bordeaux-inspired blend that demonstrates the high quality that can be attained from this area's best vineyards.

The 2014 harvest was one of our earliest on record, due to a warmer than normal growing season. I was able to harvest all of the varietals at moderate sugar levels despite some heat spells in September.

All of the grapes were 100% destemmed and crushed into open top fermenters. After an average three day cold soak, the musts were inoculated with specialized yeast cultures. The fermentation period lasted an average of nine days. After 21 months of aging in French oak barrels, of which 37% were new, the wines were blended, lightly fined, filtered and bottled in July 2016.

The wine has a medium dark ruby color. The aroma is a complex mix of tobacco, black currants, boysenberries, green olives and a hint of pine leaves. On the palate, the wine is medium bodied with soft but expansive flavors similar to the aroma. The silky tannins and balanced acidity give the wine a long lingering finish.

This elegant but flavorful wine will pair well with savory dishes such as cassoulet, beef bourguignon and grilled meats.

COMPOSITION:

Cabernet Franc – Alisos & Camp 4 Vineyards (55%)

Alisos Vineyard (36%)

Camp Four Vineyard (19%)

Cabernet Sauvignon – Camp 4 Vineyard (20%)

Merlot – Alisos Vineyard (23%)

Malbec - Rancho Sisquoc Vineyard (2%)

PRODUCTION: 75 cases

ALCOHOL BY VOLUME: 13.5%

pH: 3.74

TITRATABLE ACIDITY: 0.65 g/100 ml.

CELLARING POTENTIAL: Four to six years

BOTTLE PRICE: \$45.00

HOLIDAY GIFT PACKS

The holidays are approaching, and what better gift to give than wine? Go to our webstore at shop.longoriawine.com, or give us a call at **866-RLWINES** to find out more about our specially priced holiday gift packs. All prices include Wine Club discounts. (No further discounts apply.)

Holiday Party Pack: \$32.00

One bottle each: 2014 Chardonnay, Sta. Rita Hills and 2013 Hoo Doo Red

Sweet Holidays: \$36.00

Two bottles: 2012 Syrah, Vino Dulce, Port-Style Wine (375ml)

Holiday Blues: \$46.00

One bottle each: 2012 Blues Cuvée and 2013 Blues Cuvée

Tempranillo Vertical: \$56.00

One bottle each: 2013 Tempranillo and 2014 Tempranillo

Evidence: \$68.00

One bottle each: 2012 Evidence and 2013 Evidence

Single-Vineyard 2013 Pinot Noir Collection: \$120.00

One bottle each of these 2013 Pinot Noirs: Fe Ciega Vineyard, La Encantada Vineyard, Bien Nacido Vineyard

RECENT REVIEWS

VINOUS

94 points – 2013 Pinot Noir, Fe Ciega Vineyard

93 points – 2014 Pinot Noir, Sanford & Benedict Vineyard

92 points – 2014 Pinot Noir, La Encantada Vineyard

92 points – 2014 Pinot Noir, Lovely Rita

WINE ADVOCATE

92 points – 2014 Chardonnay, Rita's Crown Vineyard

91 points – 2013 Pinot Noir, Fe Ciega Vineyard

91 points – 2014 Pinot Noir, Bien Nacido Vineyard

93 points – 2014 Pinot Noir, Sanford & Benedict Vineyard

WINE ENTHUSIAST

93 points – 2014 Chardonnay, Rita's Crown Vineyard

93 points – 2013 Pinot Noir, Fe Ciega Vineyard (*Cellar Selection*)

93 points – 2014 Pinot Noir, Bien Nacido Vineyard

93 points – 2014 Pinot Noir, Sanford & Benedict Vineyard (*Cellar Selection*)

92 points – 2014 Pinot Noir, La Encantada Vineyard

WINE & SPIRITS

93 points – 2013 Pinot Noir, Fe Ciega Vineyard (*Year's Best U.S. Pinot Noir*)

90 points – 2014 Pinot Noir, Lovely Rita (*Year's Best U.S. Pinot Noir*)

UPCOMING EVENTS

TEMPRANILLO DAYS

Thursday, November 10th, through Sunday, November 13th
Longoria Winery & Tasting Room
415 E. Chestnut Avenue, Lompoc, CA 93436

Starting on International Tempranillo Day, November 10th, and continuing through the weekend, we will be pouring both the 2013 and 2014 vintages of our Tempranillo. We'll also be offering a specially discounted Tempranillo gift pack! For more information about International Tempranillo Day: www.tapasociety.org/itd

VINO DE SUEÑOS

November 12th, 2016, 3 to 6 p.m.

Santa Ynez Valley Marriott Hotel

555 McMurray Road, Buellton, CA 93427

Join Longoria Wines at this annual wine sale and auction to support farm, ranch and vineyard workers and their families. Vino de Sueños, "Wine of Dreams," is a wine brand conceived by Santa Ynez Valley People Helping People (PHP) and a small group of premium Santa Barbara County vintners who wanted make a difference in the lives of vineyard and farm workers who are the heart and soul of our agricultural economy. Longoria Wines is proud to be a founding winery of this event. For information and tickets:

<http://www.vinodesuenos.com/the-event>

SIP LOMPOC

Friday, November 25th

Lompoc, CA

Visit our Winery and Tasting Room during this semi-annual event celebrating the wineries of Lompoc! Your admission ticket includes a Sip Lompoc logo glass and wine tote, free tastings at participating wineries and \$10 in Sip Lompoc Bucks to spend during the day. For more information and tickets:

www.siplompoc.org/about.html

Our Tasting Rooms will be closed for the following holidays:

Thanksgiving: Thursday, November 24th

Christmas Eve: Saturday, December 24th

Christmas Day: Sunday, December 25th

New Year's Day: Sunday, January 1st

We will close at 3 pm on New Year's Eve, Saturday, December 31st

LONGORIA CURRENT AND NEW RELEASES

NEW RELEASES IN THIS SHIPMENT	BOTTLE PRICE	15% DISCOUNT	20% DISCOUNT
2014 Chardonnay, Rita's Crown Vineyard	\$50.00	\$42.50	\$40.00
2014 Cabernet Franc, Santa Barbara County	\$48.00	\$40.80	\$38.40
2014 Evidence, Bordeaux-Style Blend	\$45.00	\$38.25	\$36.00
LIBRARY RELEASE IN THIS SHIPMENT	BOTTLE PRICE	15% DISCOUNT	20% DISCOUNT
2008 Pinot Noir, Fe Ciega Vineyard	\$75.00	\$66.30	\$60.00
2010 Evidence, Bordeaux-Style Blend	\$60.00	\$51.00	\$48.00
CURRENT RELEASES	BOTTLE PRICE	15% DISCOUNT	20% DISCOUNT
2013 Chardonnay, Cuvée Diana	\$45.00	\$38.25	\$36.00
2014 Chardonnay, Cuvée Diana	\$45.00	\$38.25	\$36.00
2013 Chardonnay, Rita's Crown Vineyard	\$50.00	\$42.50	\$40.00
2013 Chardonnay, Fe Ciega Vineyard	\$50.00	\$42.50	\$40.00
2014 Chardonnay, Fe Ciega Vineyard	\$50.00	\$42.50	\$40.00
2014 Chardonnay, Sta. Rita Hills	\$30.00	\$25.50	\$24.00
2015 Pink Wine, Cuvée June	\$22.00	\$18.70	\$17.60
2013 Pinot Noir, Bien Nacido Vineyard	\$50.00	\$42.50	\$40.00
2014 Pinot Noir, Bien Nacido Vineyard	\$50.00	\$42.50	\$40.00
2013 Pinot Noir, La Encantada Vineyard	\$50.00	\$42.50	\$40.00
2014 Pinot Noir, La Encantada Vineyard	\$50.00	\$42.50	\$40.00
2014 Pinot Noir, Sanford & Benedict Vineyard	\$50.00	\$42.50	\$40.00
2013 Pinot Noir, Fe Ciega Vineyard	\$55.00	\$46.75	\$44.00
2014 Pinot Noir, Fe Ciega Vineyard	\$55.00	\$46.75	\$44.00
2014 Pinot Noir, Lovely Rita	\$32.00	\$27.20	\$25.60
2013 Grenache, Santa Barbara County	\$30.00	\$25.50	\$24.00
2014 Grenache, Santa Barbara County	\$30.00	\$25.50	\$24.00
2013 Syrah, Clover Creek Vineyard	\$30.00	\$25.50	\$24.00
2014 Syrah, Clover Creek Vineyard	\$30.00	\$25.50	\$24.00
2013 Tempranillo, Santa Ynez Valley	\$36.00	\$30.60	\$28.80
2014 Tempranillo, Santa Ynez Valley	\$36.00	\$30.60	\$28.80
2013 Cabernet Franc, Santa Barbara County	\$48.00	\$40.80	\$38.40
2012 Blues Cuvée, Santa Barbara County	\$30.00	\$25.50	\$24.00
2013 Blues Cuvée, Santa Barbara County	\$30.00	\$25.50	\$24.00
2014 Blues Cuvée, Santa Barbara County	\$30.00	\$25.50	\$24.00
2012 Evidence, Bordeaux-Style Blend	\$42.00	\$35.70	\$33.60
2013 Evidence, Bordeaux-Style Blend	\$45.00	\$38.25	\$36.00
2013 Hoo Doo Red, Santa Barbara County	\$22.00	\$18.70	\$17.60
2012 Syrah, <i>Vino Dulce</i> , Port-Style Wine (375ml)	\$23.00	\$19.55	\$18.40

Reorder any of the wines in your shipment within 30 days and get an extra 5% discount. Since these wines are available only to GTO members for 30 days you must place your order by email or phone. After 30 days these wines will be available to the main Club at the regular price.

THANKSGIVING PACK

1 bottle each:

2015 Pink Wine, Cuvée June

2013 Chardonnay, Cuvée Diana

2014 Pinot Noir, Lovely Rita

Price: \$65

Order online today at
www.longoriawine.com,
email info@longoriawine.com,
fax **805-736-9711**,
or phone **866-RLWINES**
to purchase Longoria wines.