

November 2015

A NOTE FROM RICK



THIS FINAL GTO CLUB RELEASE OF THE YEAR has one of the most exciting arrays of wines we've ever put together in one shipment.

ORDER

We start with two Library selections: our 2007 Pinot Noir, Fe Ciega Vineyard, and 2009 Evidence. Keeping with tradition, I've also added the current release of the Evidence for comparison. I'd be remiss if I didn't include a Chardonnay to pair with your holiday meals. To that end, I present our 2013 Chardonnay, Rita's Crown Vineyard to our members who appreciate fine white wines. From another highly acclaimed Sta. Rita Hills vineyard, very close to Fe Ciega, I have chosen the 2013 Pinot Noir, La Encantada Vineyard. I've also included a bottle of my 2013 Cabernet Franc. This 100% Cabernet Franc comes from Camp Four and Alisos Vineyards and is our first bottling in 11 years. These are all limited-production wines, and I feel they represent some of my finest efforts in recent years.

As always, GTO Club members are given exclusive ordering privileges during November, before these wines are offered to other club members and the public.

As I write this note, the 2015 crush is far behind me. The last fermenters were emptied on October 8th, exactly two months after we crushed the first grapes. This has been the earliest and shortest crush experience in my 42 years of winemaking.

Our four-year drought has finally affected the grapevines, resulting in small crop levels — in some cases as much as 50% less than normal. The quality remains exceptional, and we look forward to sharing these wines with you in the upcoming years.

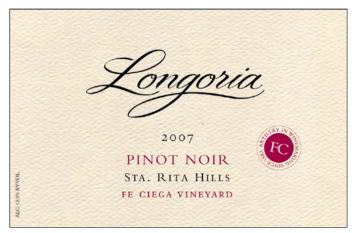
From Diana and me and our staff at Longoria Wines, we wish you and yours a wonderful Holiday season filled with love, laughter and blessings.

With Coneput

Rick Longoria, Winemaker

RICK'S WINEMAKER NOTES

These are the GTO releases for November. The wines included in your shipment vary according to your Wine Club selection. The cost for each shipment includes the price of the wine, less your Wine Club discount, plus packaging, shipping and appropriate sales tax, when applicable.



2007 PINOT NOIR

Sta. Rita Hills - Fe Ciega Vineyard

LIBRARY RELEASE

IT'S ALWAYS A PLEASURE to release a wine from our Wine Library, especially our estate Pinot Noir.

As I correctly estimated in my notes written in 2009, this vintage of our flagship wine has reached its peak of development after six years of cellaring. The color has developed the tawny ruby edges appropriate for its age. The aromas are a beautiful marriage of the original dried fruit and spice aromas described when the wine was released. On the palate the wine is rich, with a velvety feel and flavors that are smooth and expansive. There is still a slight amount of crisp grip in its long, satisfying finish. I feel this is one of the finest examples of aged Fe Ciega Pinot Noir we've ever released.

Enjoy this wine with rich foods such as Beef Bourguignon or with a variety of cheeses such as Comte, Epoisses, Humbolt Fog and Cabra al Vino.

COMPOSITION: 100% Pinot Noir **VINEYARD SOURCE:** Fe Ciega

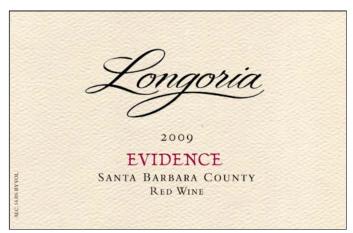
ORIGINAL PRODUCTION: 705 cases ALCOHOL BY VOLUME: 13.9%

pH: 3.72

TITRATABLE ACIDITY: 0.56 g/100 ml.

CURRENT CELLARING POTENTIAL: Six to nine months

BOTTLE PRICE: \$75.00



2009 EVIDENCE

Santa Barbara County - Red Wine

LIBRARY RELEASE

IT IS ALWAYS REWARDING to release an older vintage of the Evidence, as it demonstrates the aging potential of this complex Bordeaux-style blend.

The color is still very dark with only a hint of orange in the edges. The aromas are a heady mixture of dried fruits, herbs and molasses. On the palate, the wine has a smooth texture with flavors of dried fruit and sweet tobacco. The tannins have softened but are still prevalent enough to suggest that the wine would benefit from another two to three years of additional cellaring.

Pair with aged Parmesan or Gouda, chicken enchiladas with a hint of spice, or grilled pork chops topped with mushrooms and sage.

COMPOSITION:

Cabernet Franc – Alisos Vineyard (64%)

Merlot – Alisos Vineyard (22%)

Cabernet Sauvignon – Vogelzang Vineyard (11%)

Malbec - Rancho Sisquoc Vineyard (3%)

ORIGINAL PRODUCTION: 78 cases **ALCOHOL BY VOLUME:** 14.8%

pH: 3.60

TITRATABLE ACIDITY: 0.64 g/100 ml.

CURRENT CELLARING POTENTIAL: Two to three years

BOTTLE PRICE: \$60.00

RICK'S WINEMAKER NOTES, CONTINUED



2013 CHARDONNAY

Sta. Rita Hills - RITA'S CROWN VINEYARD

THIS IS OUR THIRD VINTAGE of Chardonnay from Rita's Crown Vineyard, which is quickly gaining acclaim for the outstanding Chardonnay and Pinot Noir produced from its fruit. We source from a small 1.5-acre block planted to clone 96. Because of this site's south-facing exposure and thinner soils, the Chardonnay grapes ripen earlier than at our other sites.

The grapes were whole cluster pressed and the juice settled for 24 hours before being transferred to a small egg-shaped fermenter and oak barrels for fermentation. After a 10-day fermentation, the barrels were topped off and the wine in the fermenter was racked to additional oak barrels to begin a 13-month aging period. The lees at the bottom of the barrels were stirred every two weeks for the first 3 months to promote a richer mouth feel to the wine. Only 15% of the wine was aged in new French oak barrels. None of the wine underwent malolactic fermentation.

The wine has a medium straw gold color. The aromas have a slight tropical fruit aspect which develops in the glass to reveal aromas of creamed corn and oatmeal. On the palate the wine has flavors of tapioca and citrus, which evolve into lingering flavors of nuts, caramel and butterscotch on the finish. The medium weight of the wine is perfectly balanced with crisp acidity.

Enjoy this wine with a variety of shellfish and rich seafood such as grilled lobster and sautéed scallops.

COMPOSITION: 100% Chardonnay VINEYARD SOURCE: Rita's Crown

PRODUCTION: 71 cases

ALCOHOL BY VOLUME: 13.5%

PH: 3.25

TITRATABLE ACIDITY: 0.64 g/100 ml.

CELLARING POTENTIAL: Three to five years

BOTTLE PRICE: \$50.00



2013 PINOT NOIR

Sta. Rita Hills - La Encantada Vineyard

LA ENCANTADA VINEYARD, planted by my longtime friend and pioneer vintner Richard Sanford, is located directly south of our estate vineyard, Fe Ciega. This is the third year I've sourced fruit from a block in this vineyard planted to the Dijon 777 clone.

The grapes were harvested on September 30th with an average sugar content of 23.5 Brix. The grapes were 100% destemmed and crushed into a small open-top fermenter. After a 14-day fermentation the wine was pressed off, settled and transferred to French oak barrels to begin aging. Approximately 25% of the barrels were new. After 14 months of aging, the wine was bottled in January 2015 without fining and with just a light filtration.

The wine has a medium dark ruby color. The aromas are a complex mix of dried cherries, prunes and undertones of coastal sage. On the palate the wine is medium bodied with a full, round mouth-filling texture and flavors of dried fruit and cocoa. The tannins are smooth and silky and the oak seamlessly integrates with the flavors. The finish is smooth and lingering.

This flavorful wine will pair well with Middle Eastern-style lamb and other rich food such as osso bucco.

COMPOSITION: 100% Pinot Noir **VINEYARD SOURCE:** La Encantada

PRODUCTION: 100 cases
ALCOHOL BY VOLUME: 14.1%

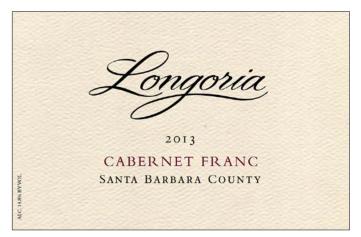
pH: 3.53

TITRATABLE ACIDITY: 0.62 g/100 ml.

CELLARING POTENTIAL: Three to five years

BOTTLE PRICE: \$50.00

RICK'S WINEMAKER NOTES, CONTINUED



2013 CABERNET FRANC

Santa Barbara County

WE ARE VERY PLEASED to release our first bottling of 100% Cabernet Franc in eleven years.

Since Cabernet Franc is my favorite of the Bordeaux varietals, I set a very high standard of quality when bottling this varietal alone, and I feel this standard is rarely met. However, in 2013, I worked with a new source of Cabernet Franc at Camp Four Vineyard. The wine from this vineyard complemented that from Alisos Vineyard so well that I was inspired to bottle a small amount of 100% Cabernet Franc.

The 2013 harvest was characterized by moderate weather conditions that allowed for excellent maturity of the Cabernet Franc grapes at both vineyards. The grapes were destemmed and crushed into small open top fermenters. After a cold soak period of 3-4 days, the must was inoculated and the fermentation lasted an average of 20 days. The wines were pressed off, settled and racked to French oak barrels, of which 58% were new, for 22 months of aging.

The wine has a dark ruby color. The nose boasts the classic Cabernet Franc herbal overtones with hints of ripe black cherries, anise and woody notes. On the palate, the wine is immediately rich and full-bodied, with an extracted texture and flavors similar to the aromas. Subtle oak tannins combine with the fruit tannins to give lift to the flavors and give the wine a long finish.

Pair with brie, roasted tomatoes sprinkled with rosemary, or Bolognese made with lamb and pork.

COMPOSITION: 100% Cabernet Franc

VINEYARD SOURCES: Camp Four (55%), Alisos (45%)

PRODUCTION: 49 cases

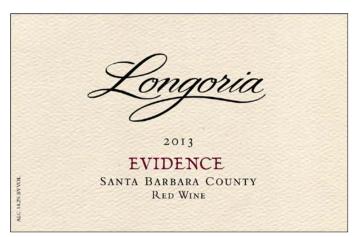
ALCOHOL BY VOLUME: 14.8%

pH: 3.64

TITRATABLE ACIDITY: 0.61 g/100 ml.

CELLARING POTENTIAL: Four to six years

BOTTLE PRICE: \$48.00



2013 EVIDENCE

Santa Barbara County - Red Wine

WHILE I AM GENERALLY KNOWN as a producer of Burgundian varietals, I have actually been producing wines from Bordeaux varietals even longer. I enjoy surprising people with our Evidence, and I'm proud that the wine demonstrates the high quality that can be attained from the best vineyards in our area.

The 2013 harvest was notable for its moderate temperatures that allowed the grapes to fully mature. The grapes were destemmed and crushed into small open top fermenters. After a cold soak period, the must was inoculated with specialized yeast cultures. The fermentation averaged 16 days, after which the wine was pressed off, settled and racked to French oak barrels, of which 56% were new. After 21 months of aging, the wines were blended, lightly fined, filtered and bottled in July 2015.

The wine has a medium dark ruby color. The aroma is a complex mix of fruitcake, orange peel, cedar and Oriental spices. On the palate, the wine is medium bodied with soft tannins and flavors of dried currants, tobacco and cloves. This vintage has a soft but powerfully extracted presence on the palate.

Try with a winter stew seasoned with rosemary, tarragon or sage, goat cheese filled pasta with a hearty red sauce or roast beef.

COMPOSITION:

Cabernet Franc – Alisos & Camp Four Vineyards (33%)

Alisos Vineyard (17%)

Camp Four Vineyard (16%)

Cabernet Sauvignon - Grassini Vineyard (32%)

Merlot – Alisos Vineyard (32%)

Malbec - Rancho Sisquoc Vineyard (3%)

PRODUCTION: 69 cases

ALCOHOL BY VOLUME: 14.2%

pH: 3.56

TITRATABLE ACIDITY: 0.66 g/100 ml.

CELLARING POTENTIAL: Three to five years

BOTTLE PRICE: \$45.00

HOLIDAY GIFT PACKS

The holidays are approaching, and what better gift to give than wine? Go to our webstore at shop.longoriawine.com, or give us a call at **866-RLWINES** to find out more about our specially priced holiday gift packs. All prices include Wine Club discounts. (No further discounts apply.)

Holiday Party Pack: \$29.00

One bottle each: 2014 Pink Wine and 2011 Hoo Doo Red

Sweet Holidays: \$36.00

Two bottles: 2012 Syrah, Vino Dulce, Port-Style Wine (375ml)

Holiday Blues: \$46.00

One bottle each: 2012 Blues Cuvée and 2013 Blues Cuvée

Spanish Duo: \$47.00

One bottle each: 2014 Albariño and 2012 Tempranillo

Fe Ciega Estate Gift Pack: \$82.00

One bottle each: 2013 Chardonnay, Fe Ciega Vineyard and

2013 Pinot Noir, Fe Ciega Vineyard

Ultimate 2013 Pinot Noir Collection: \$160.00

One bottle each of these 2013 Pinot Noirs: Fe Ciega Vineyard, Sanford & Benedict Vineyard, La Encantada

Vineyard, Bien Nacido Vineyard

RECENT REVIEWS

BURGHOUND

93 points – 2012 Pinot Noir, Fe Ciega Vineyard

93 points – 2013 Pinot Noir, Sanford & Benedict Vineyard

92 points – 2013 Chardonnay, Rita's Crown Vineyard

92 points - 2013 Pinot Noir, Lovely Rita

VINOUS

94 points - 2013 Pinot Noir, Fe Ciega Vineyard

93 points - 2013 Pinot Noir, La Encantada Vineyard

93 points – 2013 Pinot Noir, Sanford & Benedict Vineyard

92 points - 2013 Chardonnay, Rita's Crown Vineyard

92 points – 2013 Pinot Noir, Bien Nacido Vineyard

WINE ADVOCATE

92 points - 2013 Chardonnay, Fe Ciega Vineyard

92 points - 2013 Chardonnay, Rita's Crown Vineyard

WINE ENTHUSIAST

94 points - 2013 Pinot Noir, Bien Nacido Vineyard

93 points – 2013 Pinot Noir, La Encantada Vineyard

92 points – 2013 Chardonnay, Cuvée Diana

92 points - 2013 Chardonnay, Rita's Crown Vineyard

92 points - 2014 Pinot Grigio, Santa Barbara County

UPCOMING EVENTS

TEMPRANILLO DAYS

November 12th through 5th
Los Olivos Tasting Room (Thursday through Sunday)
Lompoc Winery & Tasting Room (Friday through Sunday)

Starting on International Tempranillo Day, November 12th, and continuing through the weekend, we will be offering our newly released 2013 Tempranillo as a special pour along with our regular tasting. We'll also be offering discounts on this delicious new vintage! For more information about International Tempranillo Day:

www.tapasociety.org/itd

SIP LOMPOC

Friday, November 27th

Lompoc, CA

Visit our Lompoc Winery and Tasting Room during this semi-annual event celebrating the wineries of Lompoc! Your admission ticket includes a Sip Lompoc logo glass and wine tote, free tastings at participating wineries and \$10 in Sip Lompoc Bucks to spend during the day. For more information and tickets:

www.siplompoc.org/about.html

OLDE FASHIONED CHRISTMAS Saturday, December 5th, 2 to 8 pm

Downtown Los Olivos

We'll be open late for this annual Los Olivos holiday event. Come join us between 2 and 7 pm for complimentary hot cider, coffee and Christmas cookies! We'll also be offering specially priced gift packs to help you with your holiday shopping. For more info:

www.losolivosca.com/events

HOLIDAY OPEN HOUSE

Sunday, December 6th, 2 to 4 pm Longoria Winery & Tasting Room 415 E. Chestnut Avenue, Lompoc, CA 93436

Come get into the holiday spirit with us at our second annual holiday open house! Enjoy complimentary hot cider, coffee and Christmas cookies to the accompaniment of Christmas carols sung by the Lompoc Master Chorale. Of course, we'll also be open as usual for wine tasting, and we'll have specially priced gift packs available for the wine lover on your list.

Our Tasting Rooms will be closed for the following holidays:

Thanksgiving: Thursday, November 26th Christmas Eve: Thursday, December 24th Christmas Day: Friday, December 25th New Year's Day: Friday, January 1st

Our Los Olivos tasting room will close at 3 pm on New Year's

Eve, Thursday, December 31st

Longoria Current and New Releases

NEW RELEASES IN THIS SHIPMENT	BOTTLE PRICE	15% DISCOUNT	20% DISCOUNT
2013 Chardonnay, Rita's Crown Vineyard	\$50.00	\$42.50	\$40.00
2013 Pinot Noir, La Encantada Vineyard	\$50.00	\$42.50	\$40.00
2013 Cabernet Franc, Santa Barbara County	\$48.00	\$40.80	\$38.40
2013 Evidence, Bordeaux-Style Blend	\$45.00	\$38.25	\$36.00
LIBRARY RELEASES IN THIS SHIPMENT	BOTTLE PRICE	15% DISCOUNT	20% DISCOUNT
2007 Pinot Noir, Fe Ciega Vineyard	\$75.00	\$63.75	\$60.00
2009 Evidence, Bordeaux-Style Blend	\$60.00	\$51.00	\$48.00
CURRENT RELEASES	BOTTLE PRICE	15% DISCOUNT	20% DISCOUNT
2014 Albariño, Clover Creek Vineyard	\$25.00	\$21.25	\$20.00
2014 Pink Wine, Cuvée June	\$19.00	\$16.15	\$15.20
2012 Chardonnay, Rita's Crown Vineyard	\$50.00	\$42.50	\$40.00
2013 Chardonnay, Sta. Rita Hills	\$30.00	\$25.50	\$24.00
2013 Chardonnay, Cuvée Diana	\$45.00	\$38.25	\$36.00
2013 Chardonnay, Fe Ciega Vineyard	\$50.00	\$42.50	\$40.00
2012 Pinot Noir, Fe Ciega Vineyard	\$55.00	\$46.75	\$44.00
2012 Pinot Noir, Fe Ciega Vineyard, Block M	\$55.00	\$46.75	\$44.00
2012 Pinot Noir, La Encantada Vineyard	\$50.00	\$42.50	\$40.00
2013 Pinot Noir, Lovely Rita	\$32.00	\$27.20	\$25.60
2013 Pinot Noir, Fe Ciega Vineyard	\$55.00	\$46.75	\$44.00
2013 Pinot Noir, Bien Nacido Vineyard	\$50.00	\$42.50	\$40.00
2013 Pinot Noir, Sanford & Benedict Vineyard	\$50.00	\$42.50	\$40.00
2013 Grenache, Santa Barbara County	\$30.00	\$25.50	\$24.00
2012 Syrah, Alisos Vineyard	\$38.00	\$32.30	\$30.40
2013 Syrah, Clover Creek Vineyard	\$30.00	\$25.50	\$24.00
2012 Tempranillo, Santa Ynez Valley	\$36.00	\$30.60	\$28.80
2013 Tempranillo, Santa Ynez Valley	\$36.00	\$30.60	\$28.80
2012 Blues Cuvée, Santa Barbara County	\$30.00	\$25.50	\$24.00
2013 Blues Cuvée, Santa Barbara County	\$30.00	\$25.50	\$24.00
2012 Evidence, Bordeaux-Style Blend	\$42.00	\$35.70	\$33.60
2011 Hoo Doo Red, Santa Barbara County	\$18.00	\$15.30	\$14.40
2012 Syrah, Vino Dulce, Port-Style Wine (375m	I) \$23.00	\$19.55	\$18.40

Reorder any of the wines in your shipment within 30 days and get an extra 5% discount. Since these wines are available only to GTO members for 30 days you must place your order by email or phone. After 30 days these wines will be available to the main Club at the regular price.

THANKSGIVING PACK

While Supplies Last!

1 bottle each:

2014 Pink Wine, Cuvée June 2013 Pinot Noir, Lovely Rita

Price: \$39 (a \$12 savings!)

Order online today at www.longoriawine.com, email info@longoriawine.com, fax 805-688-2676, or phone 866-RLWINES to purchase Longoria wines.